



5 Key questions for commercial solar discovery calls

1 How much have your power bills gone up in the last 12 months?

2 What have you done – if anything – about your energy costs so far?

3 How much pressure are you getting from stakeholders regarding sustainability?

4 What are your expansion plans in the next 3–5 years? How will this affect your energy requirements?

5 Would you be interested in a solution that could pay for itself?